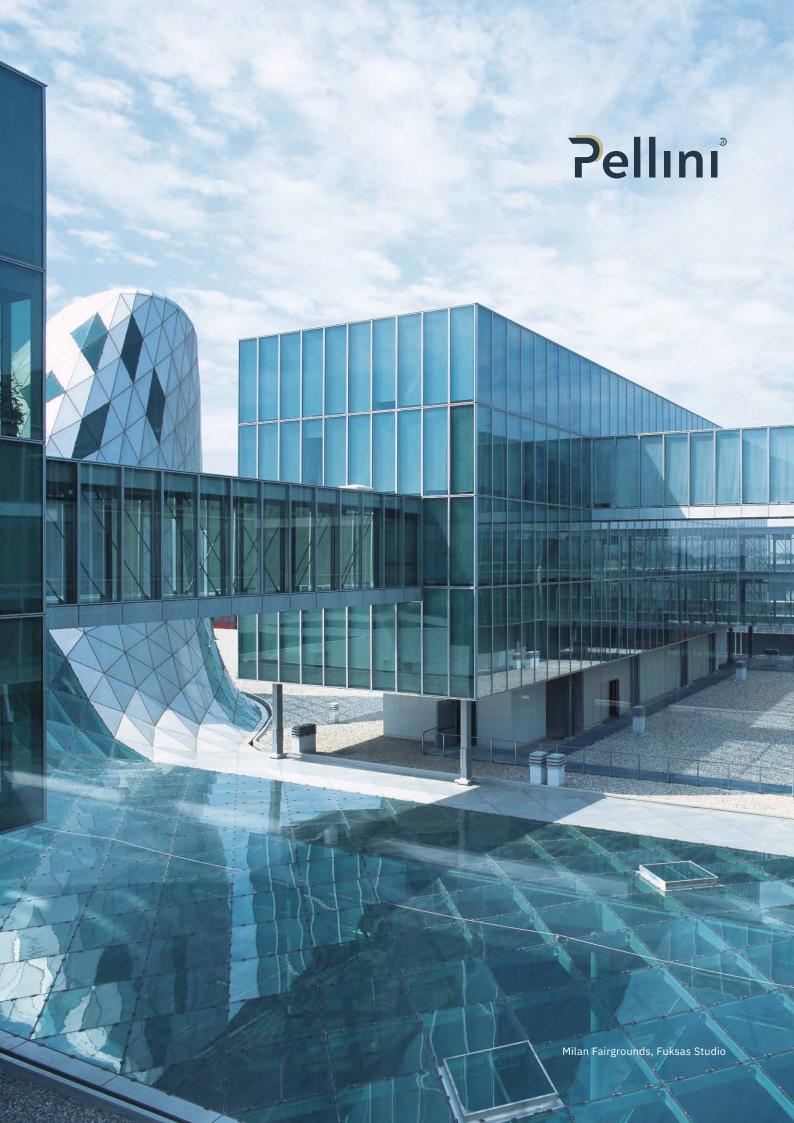
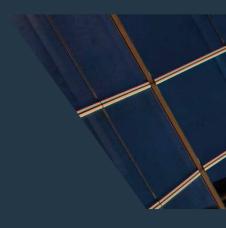
# protect your world

Pellini







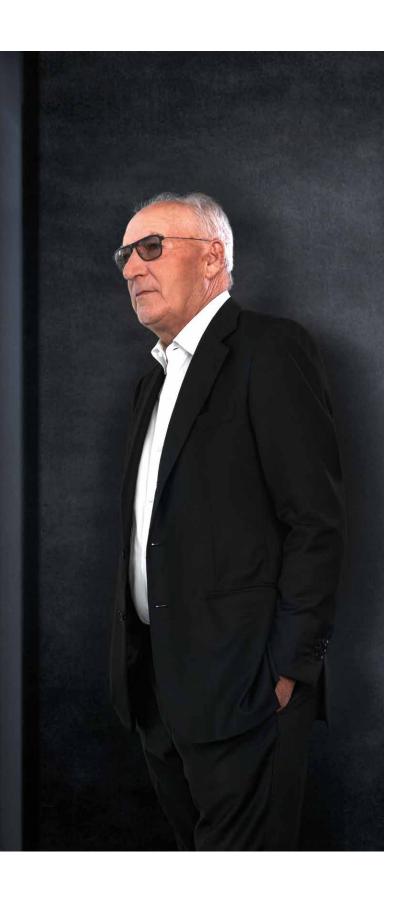
WE PROTECT YOUR WORLD



# OUR MIS SIO



Francesco Pellini, President of Pellini SpA



#### PIONEERS IN SHADING SYSTEMS. ALWAYS

The Sun is the primary source of energy on Earth, it contributes to the generation of oxygen and the development of plants. It is at the basis of the food chain, as it favours photosynthesis, influences winds and tides, originates almost all other energy sources available and contributes to people's health. Every day we are confronted with this incommensurable force, with the great challenges and possibilities it offers, in order to protect people in every building and contribute to their well-being, exalting the benefits of natural light.

Managing solar radiation requires excellence at every stage and maximising this renewable, inexhaustible and clean power means to behave in a sustainable way, including in our facilities, and to develop solutions aimed at reducing the environmental impact of the buildings where our products are installed.

Pellini, Sustainable Excellence



### OUR VALUES

As the primary manufacturer of integrated blind systems in the world, for almost 50 years Pellini looks at the future with the certainty of laying on solid and well-defined foundations, which originate from seamless pursuit of the highest quality obtained from technology and craftsmanship. Today, the result of this quest is an ever-growing industrial group, providing the market with solutions at the forefront in the solar protection domain. A team where passion and tenacity, competence and reliability, dreams and practicality join together, always starting from people and respect for the environment. Improving people's life is the final goal, doing our best to achieve this is our everyday commitment.

#### PELLINI: INNOVATION AND SUSTAINABILITY TO MANAGE HEAT AND LIGHT GAIN

Pellini is a pioneering company in the design and manufacture of technical blinds, which are conceived and produced to improve the quality of people's life in a sustainable way, by reflecting the solar radiation causing negative conditions such as glare or overheating, maximising the benefits of natural light vis-à-vis the psychophysical well-being of the individual and enhancing the energy efficiency of buildings.

Solutions where the future mirrors itself





N N A A T O

Roller blinds, Milan Fairgrounds, Fuksas Studio

## Q U A L I T Y



One Snowhill, Birmingham, Sidel Gibson Architects



## ITALIAN QUALITY AROUND THE WORLD

The search for total quality enables us to co-operate with main international design practices, with acclaimed construction and architecture firms and with renowned research centres to implement solutions that create a perfect synthesis between architectural expression, function, technical performance, people's well-being and sustainability. All of which are found in the most futuristic buildings where our systems are installed around the world.

High standards, in every detail



## SUSTAINABILITY AS A SIGN OF EXCELLENCE

Pellini combines craftsmanship and a tailor-made approach based on products manufactured and finished by expert hands with research, innovation and design, benefiting from natural resources as precious as daylight and solar heat to reduce the environmental impact and to support sustainable architecture.

Sustainability as a sign of excellence



## SUST AINA BILITY

Primary School, Verona, Claudio Lucchin & Architetti Associati

#### OVER 40 YEARS OF INNOVATION



### OUR HISTORY

to offer cutting-edge glass+shading integrated solutions dedicated to

modern architecture.

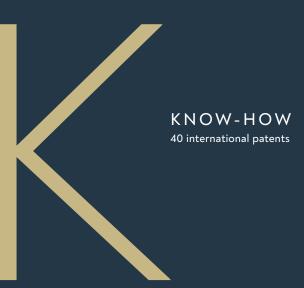


Minas Gerais, with some

22,000 blinds, is achieved, becoming the project with the highest number of

integral blinds on façades.





#### INTEGRATION

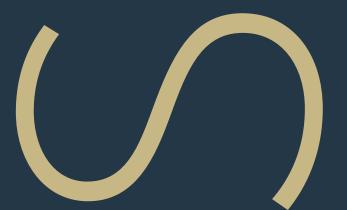
In-house departments dedicated to electronic boards and plastic components assembling

#### SUCCESSFUL ASSETS

Managing a powerful force like the sun requires expertise, commitment, the ability to innovate and know-how: these are elements that our stakeholders know well and have led our team to play a primary role in the market.

#### SOLIDITY

High financial reliability

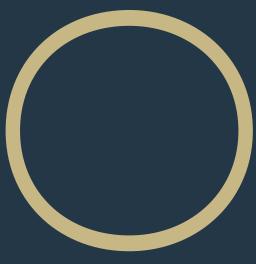




#### COMPETENCE

Co-operation with leading international architecture and façade engineering firms

#### OUR DNA



#### OPEN INNOVATION

Development of new technologies alongside universities, research centres and partner companies



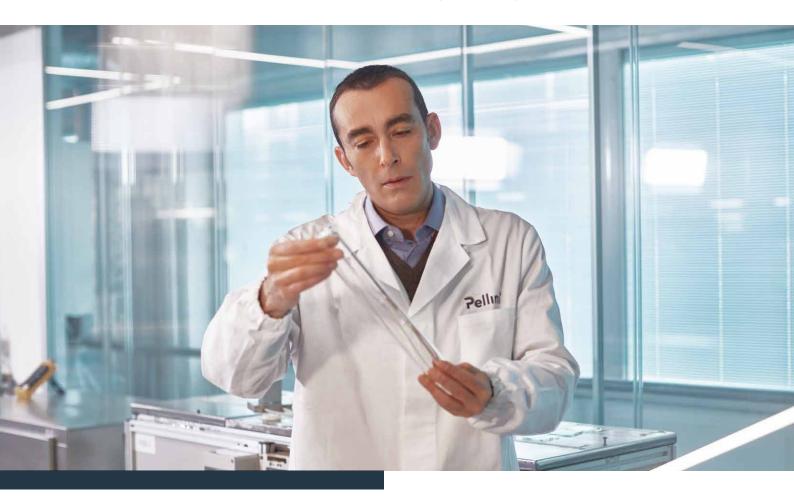
#### QUALITY

People, raw materials and processes to reach the best result possible







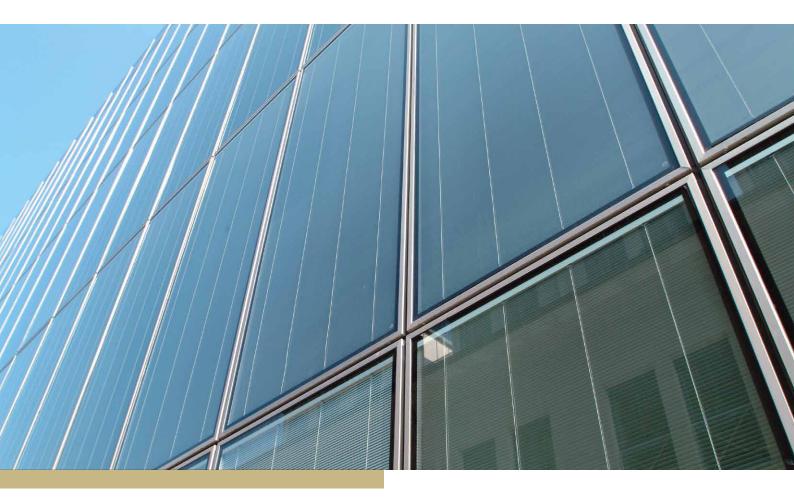


### TESTED AND CERTIFIED QUALITY

To engage in excellence and innovation means combining the pursuit of top performance with the highest levels of added value, safety and reliability. Our focus on quality is reflected in a system where technicians and engineers dedicated to Research & Development learn from our collaboration with independent laboratories, certification bodies and leading scientific institutions testing our solutions, materials and processes. Our patents are the final step of this process: the high number of results achieved over time are grounded on our ability to face challenges like few others in the solar protection field.

### PELLINI LAB, PURSUIT OF SOLUTIONS

This is our vanguard in-house department where products and materials are tested on a daily basis using leading-edge equipment, such as climate chambers simulating solar radiation.



#### PATENTS RESULTING FROM MULTIDISCIPLINARY COMPETENCE

A heritage of over 40 international patents and constantly growing expertise, which also draws inspiration from areas other than sun shading, such as nanotechnology or aerospace.

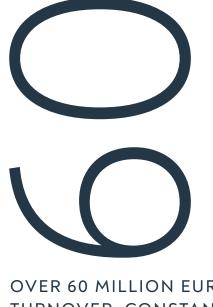
#### GUARANTEED CERTIFICATIONS

Our compliance with quality and safety standards is certified by independent bodies, thus ensuring transparency and efficacy.





CLIENTS IN ALL CONTINENTS



OVER 60 MILLION EUROS TURNOVER, CONSTANTLY INCREASING SINCE 1995



EXCLUSIVE AGENCIES AND DISTRIBUTORS WORLDWIDE





### THE GROUP

## CONSTANT GROWTH BASED ON INNOVATION

Over the years, the Pellini Group has been enriched with the expertise of existing companies and start-ups, evolving into an ever-growing industrial group that provides the market with cutting-edge solutions in the field of shading systems.

### LICENSEES AROUND THE WORLD



## P E O P I F



Some of Pellini's sales team supporting clients worldwide



#### PEOPLE, INNOVATION'S SOURCE AND MAKERS

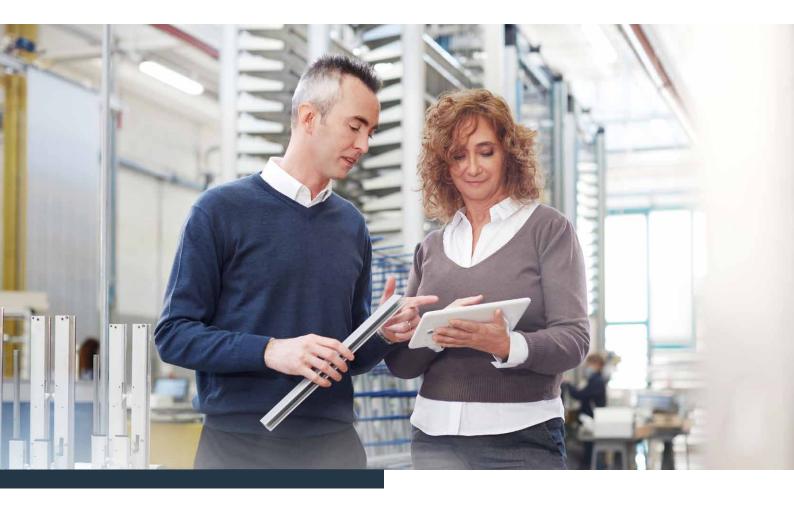
21 years after founding his company, in 1995 Francesco Pellini decided to abandon 55% of the company's turnover by discontinuing its range of mosquito nets, awnings and folding doors, driven by the vision of revolutionising the concept of Venetian blinds and by the courage of introducing an innovative solution that could overcome the limitations of periodical maintenance and cleaning.

That 55% was regained in just one year and today Pellini is a globally renowned company, thanks to its employees, who share the desire to go beyond existing limits and turn intuitions into solutions that improve the quality of people's life.



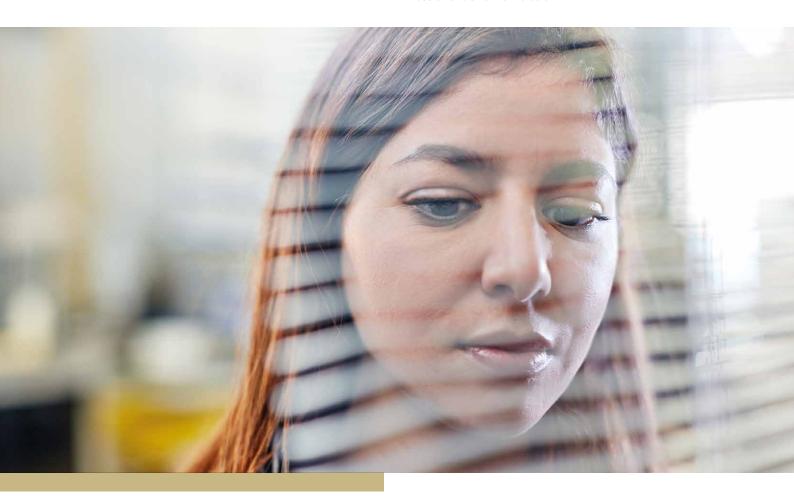


R&D: the company's beating heart



## SUCCESS ORIGINATING FROM EXPERTISE

We turn brilliant ideas into successful innovations through the dedication of staff committed to the well-being of people and the environment, putting a visionary spirit and exceptional skills at their service.



## A SCHOOL OF TALENTS

Investing on training to improve abilities and competence, treasuring backgrounds and transferring know-how are essential elements to invest in a future that belongs to everybody. Long-lasting synergy with the world of education and university allows us to offer students and graduates the opportunity to deal with challenging and outstanding projects in an environment where they can express their talent and contribute to tomorrow's technologies with their ideas.





The Codogno headquarters houses the Research & Development, Production and Logistics departments serving Pellini's three divisions:

ScreenLine, Tende e Sistemi and Pellini Nautica.



## IDEAS



Laser, cold or ultrasound fabric cutting

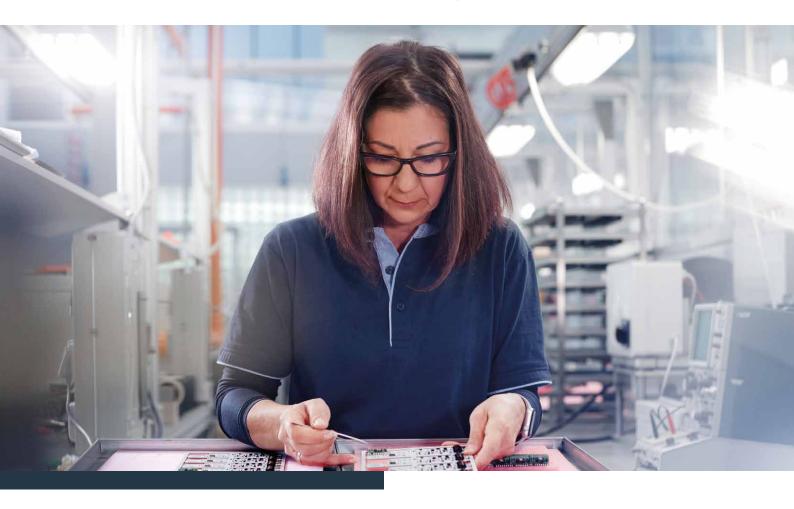


# WHERE IDEAS BECOME REALITY

The Codogno head office is the heart of all activities, and it is where ideas become innovation and projects are turned into concrete solutions. The new systems developed by our R&D engineers are tested in the futuristic facilities of the Pellini Lab, the internal department in which solutions, materials and components undergo severe tests utilising specially designed technologies.







# THE MEETING POINT BETWEEN TECHNOLOGY AND CRAFTSMANSHIP

Production is the perfect meeting point between manual skills and new technologies. The different production lines employ leading-edge equipment, expressly designed to emphasise the quality of products and exploit the expertise gathered in over forty years' activity in the manufacture of systems that are suitable for every need, with the same care as a handmade product. Craftsmanship and innovation, together.

Final testing of each blind manufactured



#### A HUB PAR EXCELLENCE, IN ITALY AND WORLDWIDE

Every day we interact with different organisations, each having its specific needs and expectations: licensees, distributors, glass manufacturers and window makers, system integrators, designers, researchers and partner companies are all crucial counterparts who find the necessary support in dedicated structures.







#### FINGLAS, THE HOUSE OF GLASS

Finglas is the cutting-edge glassworks specialising in architectural glass processing and the development of innovative and exclusive solutions in combination with ScreenLine® integrated blind systems. It is based in Trento, with a further production unit in Badia Polesine, Northern Italy.

Finglas merges the skills of staff with decade-long experience in the glass industry, an essential element of everyday life, which Finglas translates into multiple solutions, all conceived with the aim of achieving excellence: double, triple or quadruple insulating glass units, offset, screen-printed glass, for curtain wall applications or integrating technical blinds or metal grids, to suit all architectural needs.

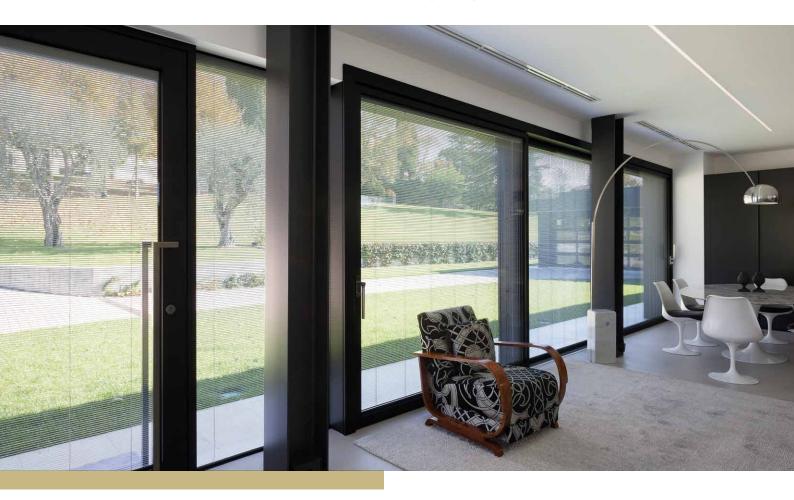




#### UNIQUE AND CRYSTAL-CLEAR RESULTS

In order to manufacture innovative glazed products, Finglas has constantly invested in exclusive machinery, which makes it a production benchmark for the major players in the façade and window sectors as well as for other partner glassworks. The equipment employed allows the production with only one worker of insulating glass units featuring flexible spacer bars or volumes as large as 3x5 metres and as thick as 80 mm, using a 3-metre high press station.

The perfect synthesis of aesthetics and function



#### GUARANTEED QUALITY OF THE GLASS & SHADING ENSEMBLE

Insulating glass and shading systems are complementary elements: the possibility of testing new shading solutions in their natural habitat or assessing the impact that innovations in glass will have on solar protection is a key factor in the research & development process, contributing to clients' peace of mind.





# P E L L A B

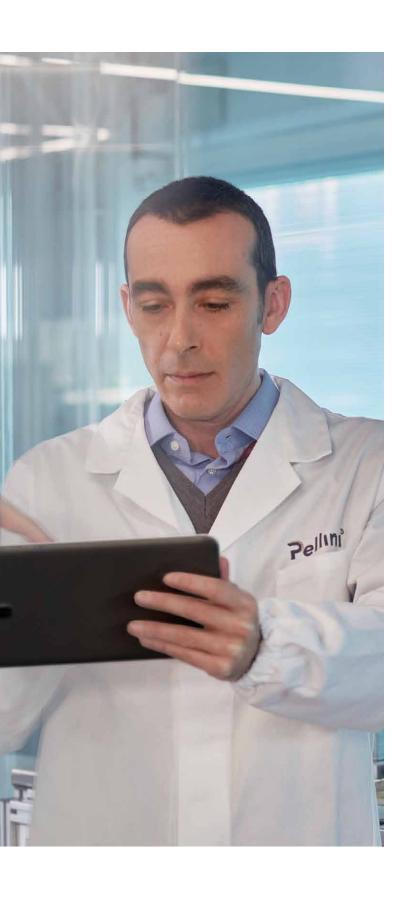
# WHERE INNOVATION TAKES SHAPE

The Pellini Lab is the meeting point between innovative thinking and its application, a place where the R&D process translates into severe tests, aimed at ensuring the highest levels of quality, reliability and safety.

# INNOVATIVE AND CUSTOMISED SOLUTIONS

The Pellini Lab supports our Technical Advisors in the identification of customised solutions suitable for every design needs, from fabrics to high-performance slats and tailor-made electronic boards, designed to make the automation of the most advanced buildings even more efficient.





# CERTIFIED ACCURACY

The demanding endurance tests involving blinds performed in the Pellini Lab facilities are reflected in the rigorous tests conducted by the main independent institutes in the field.

# THE PERFORMANCE LABORATORY

All the new technologies developed by our engineers and all the components introduced are tested in order to analyse the effects that factors such as use, light, heat and temperature have on performance. Being the first ones to set new goals also means to first develop the technologies suitable to test the solutions designed to attain them.



#### BETTER SOLUTIONS FOR GREATER SUSTAINABILITY

The Pellini Lab plays a key role in the development of environmentally friendly solutions: the achievement of a Life Cycle Assessment (LCA) process and an Environmental Product Declaration (EPD) testifies to our commitment to promote the creation and use of solutions with low environmental impact.

Handmade Roman blinds for the stylish interiors of a luxury boat



#### NEW CHALLENGES, NEW TARGETS

Materials, components and systems designed and tested become the patented solution to the most challenging needs, an additional guarantee for those who choose Pellini's systems with full confidence in exclusive innovations boasting high technical and engineering value.





# F U T U E

### DESIGN IN HARMONY WITH LIFE

Elegant solutions in harmony with indoor spaces, improving people's comfort wherever they are.

# ENERGY EFFICIENCY MEANS OPTIMISATION

Our products manage light and heat gain actively, optimising the energy performance of the buildings where they are installed.

#### RECYCLING, ENVIRONMENT'S FRIEND

Our systems are conceived to have a limited environmental impact at the end of their lifecycle and, as demonstrated by the Cradle-to-Cradle certifications obtained, can in some cases be entirely recycled.





# ENERGY COMING FROM THE SUN

We use solar energy coming from our photovoltaic plant for our electric consumption.

# SUSTAINABILITY NOT ONLY ON PAPER

We use recycled paper or paper coming from responsibly managed forests to print our catalogues.

#### LESS PLASTIC, LESS WASTE

Our systems are conceived to have a limited environmental impact at the end of their lifecycle and, as demonstrated by the Cradle-to-Cradle certifications obtained, can in some cases be entirely recycled.



# FOR OVER 40 YEARS, THE FUTURE IS OUR ENVIRONMENT











www.pellini.net